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# **Financial Results for Second Quarter FY2018**

**November, 2018**  
**Hitachi Zosen Corporation**

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## **1. Overview of Second Quarter FY2018 Consolidated Financial Results**

- **Hitachi Zosen Inova suffers declined earnings, e.g., weak profitability of EPC project in the UK**
- **FY2018 forecasts are revised downward for operating income and ordinary income; however, initial forecasts remain unadjusted for order intake, net sales, and net income**

# Results for Second Quarter FY2018- Overview

(Unit: Billion Yen)

	FY2017-2Q		FY2018-2Q		Difference	
	(a)		(b)		(b)-(a)	
	(Ratio to net sales)		(Ratio to net sales)		(Ratio to net sales)	
<b>Order intake</b>		<b>223.1</b>		<b>185.5</b>		<b>-37.6</b>
<b>Net sales</b>		<b>162.3</b>		<b>153.2</b>		<b>-9.1</b>
<b>Operating income</b>	(-2.1%)	<b>-3.3</b>	(-5.5%)	<b>-8.4</b>	(-3.4%)	<b>-5.1</b>
<b>Ordinary income</b>	(-3.1%)	<b>-5.1</b>	(-5.6%)	<b>-8.6</b>	(-2.5%)	<b>-3.5</b>
<b>Net income</b>	(-3.3%)	<b>-5.4</b>	(-5.0%)	<b>-7.6</b>	(-1.7%)	<b>-2.2</b>

# Results for Second Quarter FY2018- Order intake

(Unit: Billion Yen)

	FY2017-2Q	FY2018-2Q	Difference
	(a)	(b)	(b)-(a)
<b>Environmental Systems and Industrial Plants</b>	158.0	123.4	-34.6
<b>Machinery</b>	44.1	42.5	-1.6
<b>Infrastructure</b>	15.8	13.6	-2.2
<b>Others</b>	5.2	6.0	0.8
<b>Total</b>	223.1	185.5	-37.6

# Results for Second Quarter FY2018- Net sales

(Unit: Billion Yen)

	FY2017-2Q	FY2018-2Q	Difference
	(a)	(b)	(b)-(a)
<b>Environmental Systems and Industrial Plants</b>	101.0	87.9	-13.1
<b>Machinery</b>	44.8	47.2	2.4
<b>Infrastructure</b>	11.4	12.7	1.3
<b>Others</b>	5.1	5.4	0.3
<b>Total</b>	162.3	153.2	-9.1

# Results for Second Quarter FY2018- Operating income

(Unit: Billion Yen)

	FY2017-2Q	FY2018-2Q	Difference
	(a)	(b)	(b)-(a)
<b>Environmental Systems and Industrial Plants</b>	-3.7	-8.1	-4.4
<b>Machinery</b>	0.3	-0.5	-0.8
<b>Infrastructure</b>	0.0	-0.1	-0.1
<b>Others</b>	0.1	0.3	0.2
<b>Total</b>	-3.3	-8.4	-5.1



(Unit: Billion Yen)

<b>FY2017-2Q Operating income</b>		<b>-3.3</b>
<b>Breakdown of decrease in Operating income</b>	• Hitachi Zosen Inova suffers declined earnings	-4.9
	• Increase in other costs	-0.2
<b>FY2018-2Q Operating income</b>		<b>-8.4</b>

# Results for Second Quarter FY2018- Non-operating income

(Unit: Billion Yen)

	FY2017-2Q (a)	FY2018-2Q (b)	Difference (b)-(a)
Net interest expense	-0.3	-0.3	0.0
Equity in net income of affiliates	0.0	0.3	0.3
Others	-1.5	-0.2	1.3
<b>Total</b>	<b>-1.8</b>	<b>-0.2</b>	<b>1.6</b>

## Results for Second Quarter FY2018- Cash flows and Interest-bearing debt

### Cash flows

(Unit: Billion Yen)

	FY2017-2Q (a)	FY2018-2Q (b)	Difference (b)-(a)
Cash flows from operating activities	8.7	0.0	-8.7
Cash flows from investing activities	-4.1	-4.1	0.0
Cash flows from financing activities	-14.6	0.4	15.0
Increase in cash and cash equivalents	*1 -10.0	*1 -4.1	5.9
Cash and cash equivalents at beginning	50.8	32.7	-18.1
Cash and cash equivalents at end	40.8	28.6	-12.2

### Interest-bearing debt

(Unit: Billion Yen)

	FY2017-4Q (a)	FY2018-2Q (b)	Difference (b)-(a)
Borrowings	*2 97.2	*2 87.1	-10.1
Bond	10.0	25.0	15.0
<b>Total</b>	<b>107.2</b>	<b>112.1</b>	<b>4.9</b>

\*1: Including translation gains and losses, (FY2017-2Q: 0.0, FY2018-2Q:-0.4) \*2: Including lease debt

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## 2. Forecast of FY2018

# FY2018 Forecast-Overview

(Unit: Billion Yen)

	FY2017		FY2018				Difference	
	Results		Forecast as of May	Forecast as of Aug.	Forecast as of Nov.	(c) - (a)	(c) - (b)	
	(a)		(b)	(c)				
	(Ratio to net sales)	(Ratio to net sales)	(Ratio to net sales)	(Ratio to net sales)	(Ratio to net sales)			
<b>Order intake</b>	400.4	430.0	430.0	430.0	430.0	29.6	0.0	
<b>Net sales</b>	376.4	380.0	380.0	380.0	380.0	3.6	0.0	
<b>Operating income</b>	(1.6%) 5.9	(3.3%) 12.5	(3.3%) 12.5	(2.4%) 9.0		3.1	-3.5	
<b>Ordinary income</b>	(0.9%) 3.3	(2.4%) 9.0	(2.4%) 9.0	(1.7%) 6.5		3.2	-2.5	
<b>Net income</b>	(0.6%) 2.1	(1.3%) 5.0	(1.3%) 5.0	(1.3%) 5.0		2.9	0.0	

# FY2018 Forecast-Order intake

(Unit: Billion Yen)

	FY2017	FY2018			Difference	
	Results (a)	Forecast as of May	Forecast as of Aug. (b)	Forecast as of Nov. (c)	(c) - (a)	(c) - (b)
Environmental Systems and Industrial Plants	257.2	280.0	280.0	280.0	22.8	0.0
Machinery	98.4	100.0	100.0	100.0	1.6	0.0
Infrastructure	31.4	40.0	40.0	40.0	8.6	0.0
Others	13.4	10.0	10.0	10.0	-3.4	0.0
<b>Total</b>	<b>400.4</b>	<b>430.0</b>	<b>430.0</b>	<b>430.0</b>	<b>29.6</b>	<b>0.0</b>

# FY2018 Forecast-Net sales

(Unit: Billion Yen)

	FY2017	FY2018			Difference	
	Results (a)	Forecast as of May	Forecast as of Aug. (b)	Forecast as of Nov. (c)	(c) - (a)	(c) - (b)
Environmental Systems and Industrial Plants	231.8	240.0	240.0	240.0	8.2	0.0
Machinery	100.6	100.0	100.0	100.0	-0.6	0.0
Infrastructure	28.2	30.0	30.0	30.0	1.8	0.0
Others	15.8	10.0	10.0	10.0	-5.8	0.0
<b>Total</b>	<b>376.4</b>	<b>380.0</b>	<b>380.0</b>	<b>380.0</b>	<b>3.6</b>	<b>0.0</b>

# FY2018 Forecast-Operating income

(Unit: Billion Yen)

	FY2017	FY2018			Difference	
	Results (a)	Forecast as of May	Forecast as of Aug. (b)	Forecast as of Nov. (c)	(c) - (a)	(c) - (b)
<b>Environmental Systems and Industrial Plants</b>	1.3	9.0	9.0	5.5	4.2	-3.5
<b>Machinery</b>	2.5	2.0	2.0	2.0	-0.5	0.0
<b>Infrastructure</b>	1.4	1.0	1.0	1.0	-0.4	0.0
<b>Others</b>	0.7	0.5	0.5	0.5	-0.2	0.0
<b>Total</b>	5.9	12.5	12.5	9.0	3.1	-3.5



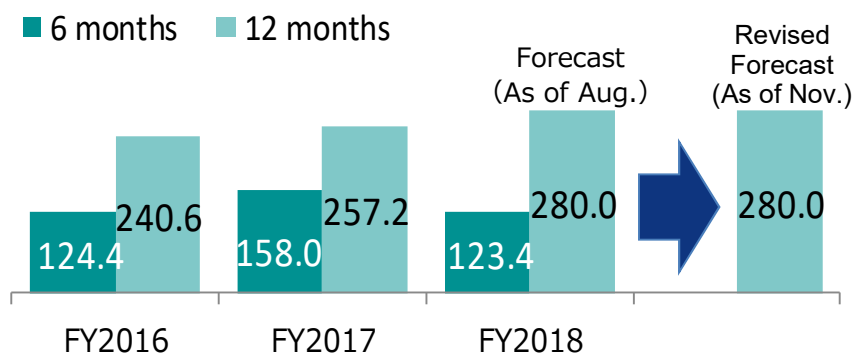
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## 3 . Details by Segments

# Environmental Systems and Industrial Plants

【Order intake】

(Unit: Billion Yen)



## Order intake

### ■ FY2018 2Q results (vs. FY2017 2Q)

123.4 (-34.6)

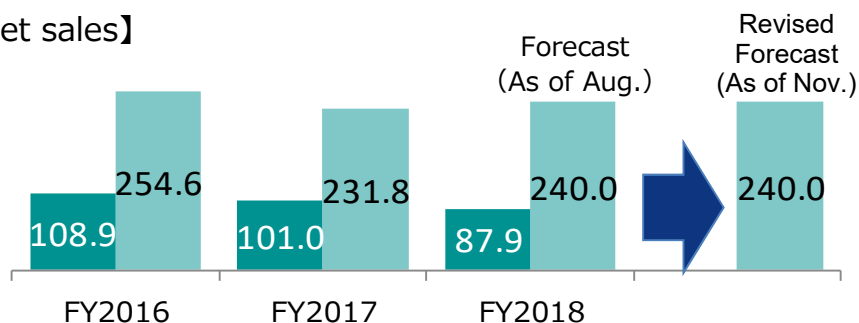
- Decrease in EPC at Inova (postponed to H2)

### ■ FY2018 revised forecast (vs. as of August)

280.0 (±0)

- Japan stable business to cover decrease in Japan EPC
- Several EPC projects anticipated at Inova

【Net sales】



## Net sales

### ■ FY2018 2Q results (vs. FY2017 2Q)

87.9 (-13.1)

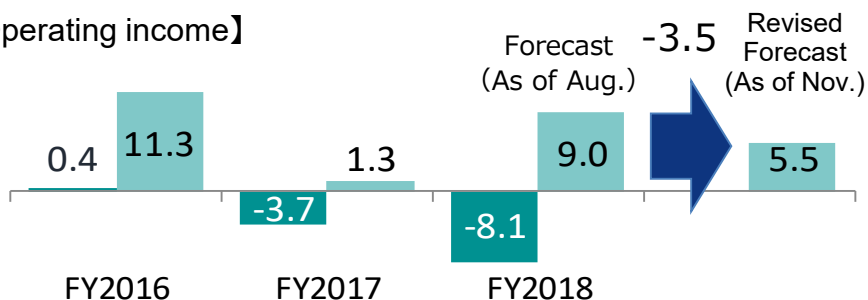
- Decrease in turnover for Qatar desalination plant

### ■ FY2018 revised forecast (vs. as of August)

240.0 (±0)

- Japan stable business to cover decrease in EPC turnover at Inova

【Operating income】



## Operating income

### ■ FY2018 2Q results (vs. FY2017 2Q)

-8.1 (-4.4)

- Increase in costs for a specific project at Inova

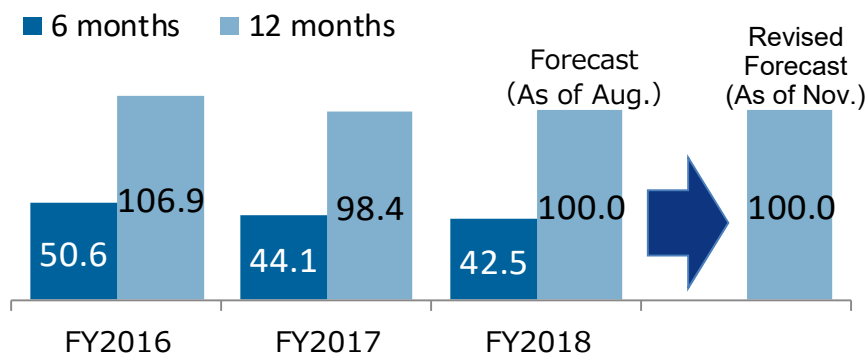
### ■ FY2018 revised forecast (vs. as of August)

5.5 (-3.5)

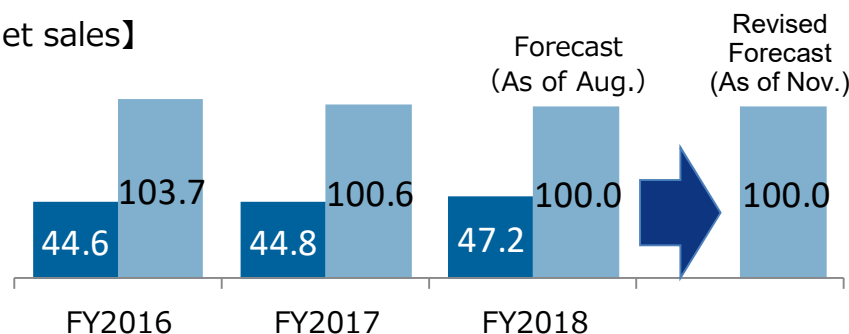
- Increase in earnings for Japan stable business not sufficient to cover increase in costs for a specific project at Inova

(Unit: Billion Yen)

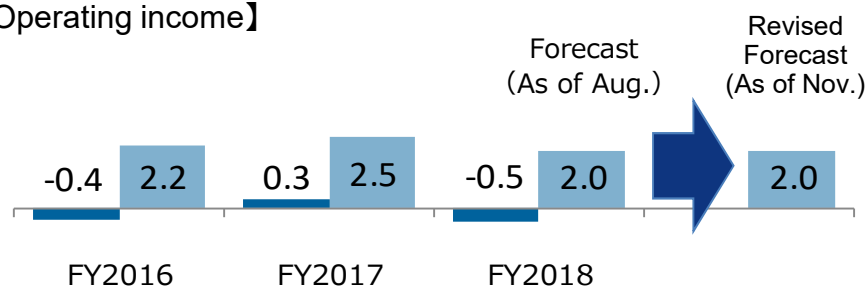
## 【Order intake】



## 【Net sales】



## 【Operating income】



## Order intake

### ■ FY2018 2Q results (vs. FY2017 2Q)

42.5 (-1.6)

- Increase in process equipment
- Decrease in marine engines (postponed to H2)

### ■ FY2018 revised forecast (vs. as of August)

100.0 (±0)

- Marine engines, etc. to cover decrease in precision machinery

## Net sales

### ■ FY2018 2Q results (vs. FY2017 2Q)

47.2 (+2.4)

- Increase in press machines and process equipment

### ■ FY2018 revised forecast (vs. as of August)

100.0 (±0)

- Process equipment to cover decrease in precision machinery

## Operating income

### ■ FY2018 2Q results (vs. FY2017 2Q)

-0.5 (-0.8)

- Decline in earnings for precision machinery and delay in improving earnings for marine engines not covered by increase in earnings for process equipment

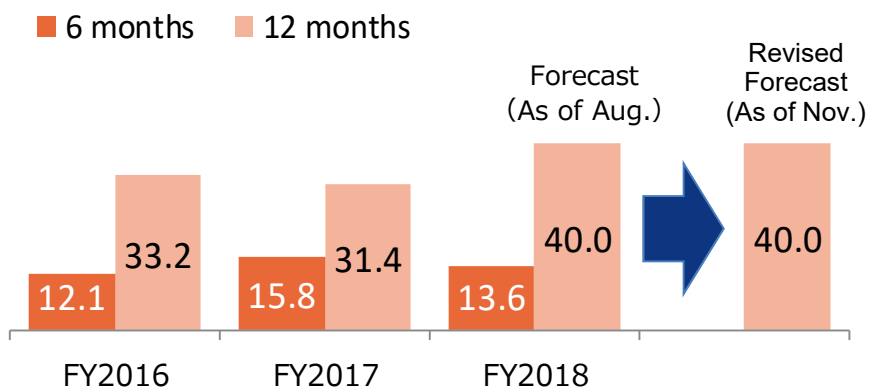
### ■ FY2018 revised forecast (vs. as of August)

2.0 (±0)

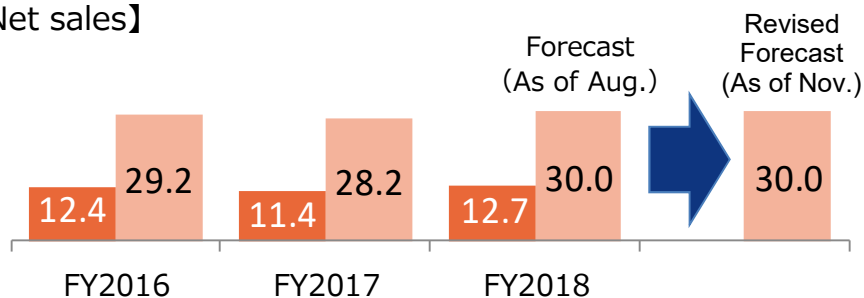
- Increase in earnings for process equipment to cover delay in improving earnings for marine engines and decrease in earnings for press machines

(Unit: Billion Yen)

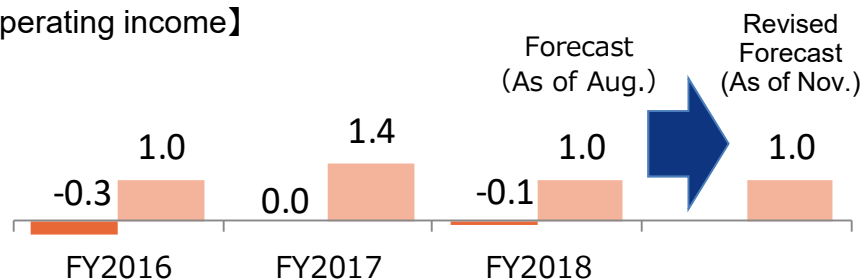
## 【Order intake】



## 【Net sales】



## 【Operating income】



## Order intake

### ■ FY2018 2Q results (vs. FY2017 2Q)

13.6 (-2.2)

- Decrease in bridges not covered by shield tunneling machines

### ■ FY2018 revised forecast (vs. as of August)

40.0 (±0)

- Expansion anticipated in shield tunneling machines

## Net sales

### ■ FY2018 2Q results (vs. FY2017 2Q)

12.7 (+1.3)

- Increase in large projects for bridges and hydraulic gates

### ■ FY2018 revised forecast (vs. as of August)

30.0 (±0)

- Increase in H2 sales centering on bridges

## Operating income

### ■ FY2018 2Q results (vs. FY2017 2Q)

-0.1 (-0.1)

- Decrease in high-profitability projects

### ■ FY2018 revised forecast (vs. as of August)

1.0 (±0)

- Improved earnings anticipated owing to increase in H2 sales

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## 4. Second Quarter FY2018 Topics

# Environmental Systems and Industrial Plant Segment :

## Status of large projects at Inova (1) Two UK projects

### (1) Ferrybridge Multifuel 2

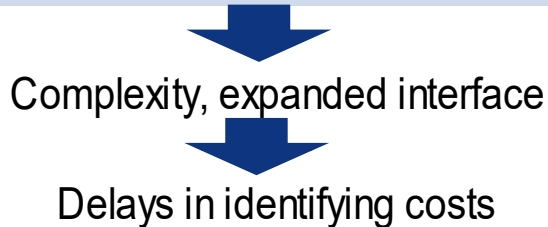
#### Outline

- Description: EPC of EfW plant, 2,030 tons/day (1,015 tons/day x 2 units)
- Completion schedule: Initially July 2019 → Currently July–Sept. 2019

#### Weak profitability causes and countermeasures

Causes and breakdown:

Causes	Breakdown
<ul style="list-style-type: none"> <li>• Use of large-scale modular construction</li> <li>• Canceling of boiler installation service contract</li> <li>• Segmented ordering units</li> </ul>	<ul style="list-style-type: none"> <li>• Increase in boiler installation costs (3.7 billion yen)</li> <li>• Error in estimated material quantity (0.9 billion yen)</li> <li>• Added cost of project delays, etc. (1.2 billion yen)</li> </ul>



#### Countermeasures

Fortified project team:

- Switched project directors (Aug.)
- Augmented site managers, supervisors (Aug.–Sept.)
- Switched, augmented cost controllers (June)



As of Oct. 2018

## Environmental Systems and Industrial Plant Segment : Status of large projects at Inova (1) Two UK projects

### (2) Edinburgh

#### ■ Outline

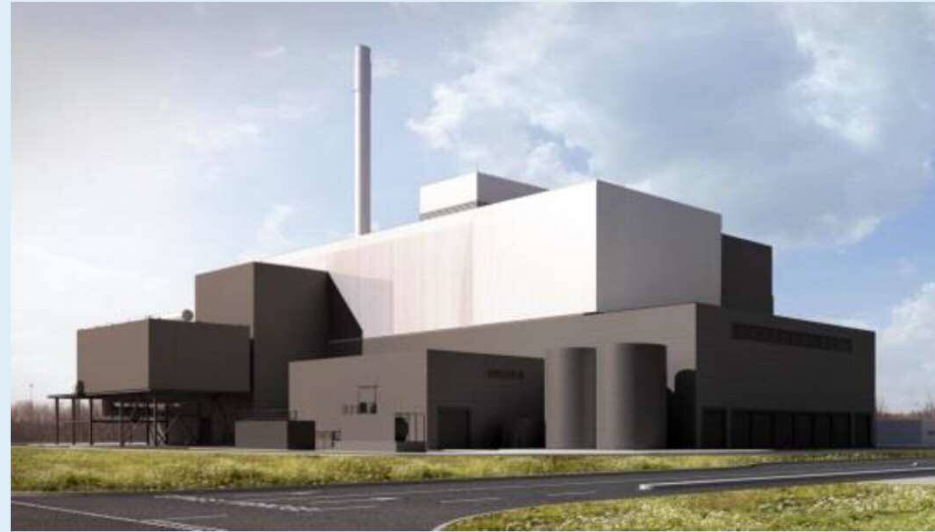
- Description: EPC of EfW plant, 465 tons/day
- Completion schedule: Initially May 2019 → Currently Feb.–March 2019

#### ■ Status

- Progressing smoothly; completion projected ahead of deadline



As of Oct. 2018



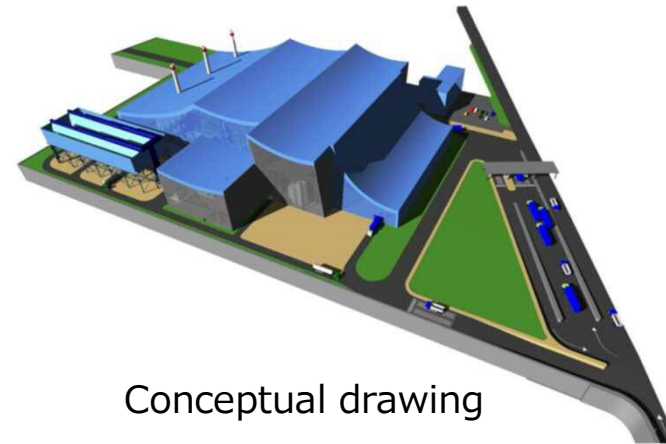
Conceptual drawing

# Environmental Systems and Industrial Plant Segment :

## Status of large projects at Inova (2) Istanbul project

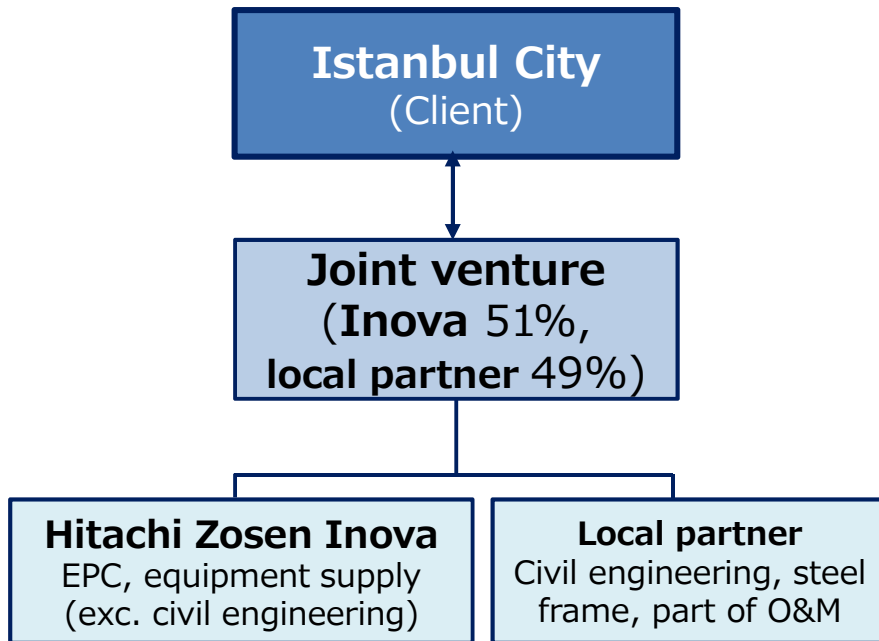
### ■ Outline

- First order in Turkey
- Description: EPC of EfW plant + 1 year O&M
- Processing capacity: 3,000 tons/day (1,000 tons/day x 3 units)
- Completion schedule: Oct. 2020



Conceptual drawing

### ■ Contract



### ■ Risk hedge

- Escalation clause included in contract
- Foreign-exchange risk covered by local partner
- Construction fee collection risk covered by export credit insurance (SERV\*)

\* Swiss public export risk insurance, equivalent to Japanese NEXI

### ■ Status

- Civil engineering work in progress
- Inova in detailed design stage
- Machine and electrical work scheduled to start mid 2019



# Environmental Systems and Industrial Plant Segment : Shift to stable income structure at Inova

## Restructure EPC business, improve business portfolio toward shift to stable income structure

### ■ Restructure EPC business

- Strengthen order intake process, project execution system, governance by Hitachi Zosen

	Item	Issues	Countermeasures	
			Inova	Hitachi Zosen
Order intake process	Project selection	Excess of full turn-key contracts in the UK	Diversify projects (e.g., full turn-key, system and equipment supply, lot based*) Minimize risks by forming consortium with local operators	Approve risk evaluation, pricing at time of order intake
	Estimates	Errors between unit price and material quantity	Fortify order intake process division	Inspect cost estimates
Project execution system	Construction techniques	Use of large-scale modular construction (boiler)	Freeze large-scale modular construction	
		Ordering from new suppliers (Asia)	Fortify procurement division	Establish procurement base in Bangkok
	Segmented ordering aimed at cost reduction	Review procurement policy (optimize ordering units)		
	Project management	Expanded management tasks due to increase in suppliers	Reduce suppliers Augment project controllers Establish independent project office (for monitoring)	Dispatch Hitachi Zosen personnel (2) to project office

\* Lot based: Order intake not by full plant but by system, e.g., combustion or flue gas treatment

### ■ Improve business portfolio (redress reliance on EPC)

- Promote balance by expanding service business, renewable methane gas business

# Environmental Systems and Industrial Plant Segment : Progress in expanding service business at Inova

## Expansion of service business progressing smoothly

### ■ Progress as of FY2018 2Q

- Promoting efforts to fortify structure (organization, personnel) and expand service menu (added upgrading work)
- Planning establishment of joint venture for service business in the UK
- Received orders (2) for upgrading work in Germany

#### UK market for EfW plant services

- Number of EfW plants: 42 in operation (8 by Inova), 16 under construction (2 by Inova)
- Many plants operating since late 2000s; increase anticipated in demand for upgrading work

#### German market for EfW plant services

- Number of EfW plants: 80 in operation (over 50 lines for at least 25 years)
- Demand increasing for maintenance of aging existing plants

### Inova Group service business (Unit: Billion yen)

	FY2017		FY2018		Comparison	
	2Q (a)	Annual (A)	2Q (b)	Annual* (B)	2Q (b)-(a)	Annual (B)-(A)
Order intake	2.3	5.1	3.7	8.3	1.4	3.2
Net sales	3.5	5.4	3.0	5.8	-0.5	0.4

\* Projection

# Environmental Systems and Industrial Plant Segment : Example of business expansion in environmental field in Japan

## First DBO contract of sewage treatment facility

### ■ Outline

- Client: Aizuwakamatsu Wide-area Municipal Services Association
- Period: Design and construction to March 2021  
Operation and maintenance April 2021–March 2036 (15 years)
- Value: Approx. 8.2 billion yen (inc. joint venture personnel)



Drawing,  
new facility exterior

### ■ Market for sewage treatment facilities

- Increase in operation contracts awarded to private sector for cost reduction and standardization of operation management costs
- Intense competition due to increase in players focusing on upgrading work and O&M of existing facilities
- Many contracts awarded based on comprehensive evaluation; differentiation is key

### ■ Hitachi Zosen efforts in business expansion

- Striving to increase new orders with proposals for life-cycle extension and long-term operation of facilities 15–20 years after construction
- Drawing on track record and experience in waste treatment field

### (Ref) Track record in operation contracts in Environmental Systems and Industrial Plant Segment

- Total 43 waste treatment facilities in Japan (as of April 2018)
- Of the above, 4 are DBO contracts won in FY2017; order intake remains stable

## Promoting sustainable disaster prevention and mitigation with operation requiring no human intervention

### ■ Social issues

- Flooding caused by tsunami, storm surges, and torrential rain
- Risk to operators of disaster prevention equipment

### ■ Solution: Develop and promote flap-gate seawall against flood disasters

- Gates close automatically using the force of nature, requiring no external power source or human intervention

#### (1) Land-mounted series (neo RiSe®)

- Seawall for bay and port mouths, watertight wall for building and subway entrances, flood prevention with in-wall installation in building openings

Over 90 units installed (as of Sept. 30, 2018)

#### (2) Seabed type

- Movable breakwater for bay and port mouths  
First order from Iwate Prefecture for Ofunato Fishing Port (Hosoura district)  
\* Assembly in progress at Sakai Works (completion scheduled March 2020)



neo RiSe®

### ■ Efforts in overseas expansion

- Promoting license business outside Japan
  - Having concluded license agreement with Taiwanese firm, installed first unit (demonstration equipment) in June 2018
- Product development underway toward overseas promotion

### Hitz Advanced Information Technology Center (A.I/TEC)— Hub of ICT use commences operation

#### ■ Functions of A.I/TEC

- 24-hour remote monitoring and operational support system for power generation facilities transferred from head office building
- Use AI and other ICT to collect, store, analyze, and visualize data
- Introduce the knowledge obtained into all existing Hitachi Zosen businesses and products toward promoting AOM, creating business plans, and expanding business



Exterior



Remote monitoring and operational support area

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## **5. Support Documentation (Details by small Segments)**

## Results for Second Quarter (By Small Segment of Environmental Systems & Industrial Plants)

		FY2015 2Q	FY2016 2Q	FY2017 2Q (a)	FY2018 2Q (b)	Difference (b)-(a)	(Unit: Billion Yen)
Order intake	EPC	49.1	61.5	59.5	33.4	-26.1	
	Stable Business*	86.4	62.9	98.5	90.0	-8.5	
	Total	135.5	124.4	158.0	123.4	-34.6	
Net sales	EPC	56.0	61.7	50.5	38.5	-12.0	
	Stable Business*	39.4	47.2	50.5	49.4	-1.1	
	Total	95.4	108.9	101.0	87.9	-13.1	
Operating income	EPC	0.7	-1.9	-4.9	-9.4	-4.5	
	Stable Business*	0.9	2.3	1.2	1.3	0.1	
	Total	1.6	0.4	-3.7	-8.1	-4.4	

\*Stable Business: After-sales services, Operation, and Maintenance (AOM) and other post-completion services.

# Results and Forecast (By Small Segment of Environmental Systems & Industrial Plants)

(Unit: Billion Yen)

		FY2015	FY2016	FY2017	FY2018			Difference	
		Results	Results	Results (a)	Forecast as of May	Forecast as of Aug. (b)	Forecast as of Nov. (c)	(c)-(a)	(c)-(b)
Order intake	EPC	127.3	117.0	86.8	145.0	145.0	139.0	52.2	-6.0
	Stable Business	156.4	123.6	170.4	135.0	135.0	141.0	-29.4	6.0
	Total	283.7	240.6	257.2	280.0	280.0	280.0	22.8	0.0
Net sales	EPC	122.6	130.0	97.4	115.0	115.0	106.0	8.6	-9.0
	Stable Business	119.0	124.6	134.4	125.0	125.0	134.0	-0.4	9.0
	Total	241.6	254.6	231.8	240.0	240.0	240.0	8.2	0.0
Operating income	EPC	0.5	-4.9	-12.6	-3.5	-4.5	-9.0	3.6	-4.5
	Stable Business	14.3	16.2	13.9	12.5	13.5	14.5	0.6	1.0
	Total	14.8	11.3	1.3	9.0	9.0	5.5	4.2	-3.5



## Results for Second Quarter (By Small Segment of Machinery)

(Unit: Billion Yen)

		FY2015 2Q	FY2016 2Q	FY2017 2Q (a)	FY2018 2Q (b)	Difference (b)-(a)
Order intake	Marine Diesel Engine	10.7	12.2	9.0	5.2	-3.8
	Press Machine	12.0	13.0	13.1	13.4	0.3
	Process Equipment	5.7	4.6	2.1	4.0	1.9
	Precision Machinery	9.1	12.8	12.4	10.5	-1.9
	Others	7.8	8.0	7.5	9.4	1.9
	Total	45.3	50.6	44.1	42.5	-1.6
Net sales	Marine Diesel Engine	12.7	11.0	7.5	8.0	0.5
	Press Machine	11.2	11.8	11.5	12.5	1.0
	Process Equipment	6.5	6.9	7.3	7.9	0.6
	Precision Machinery	9.4	8.0	12.0	12.1	0.1
	Others	7.8	6.9	6.5	6.7	0.2
	Total	47.6	44.6	44.8	47.2	2.4
Operating income	Marine Diesel Engine	-1.3	-0.2	-0.5	-0.9	-0.4
	Press Machine	1.5	1.4	0.5	0.3	-0.2
	Process Equipment	0.0	-0.7	-0.1	0.4	0.5
	Precision Machinery	-0.7	-0.5	0.7	0.1	-0.6
	Others	-0.8	-0.4	-0.3	-0.4	-0.1
	Total	-1.3	-0.4	0.3	-0.5	-0.8

# Results and Forecast (By Small Segment of Machinery)

(Unit: Billion Yen)

		FY2015	FY2016	FY2017	FY2018			Difference	
		Results	Results	Results (a)	Forecast as of May	Forecast as of Aug. (b)	Forecast as of Nov. (c)	(c)-(a)	(c)-(b)
Order intake	Marine Diesel Engine	35.4	20.8	17.7	18.5	18.5	19.5	1.8	1.0
	Press Machine	22.9	23.6	22.9	21.5	21.5	21.5	-1.4	0.0
	Process Equipment	16.9	18.3	15.1	16.0	16.0	16.0	0.9	0.0
	Precision Machinery	17.1	28.7	27.0	27.0	27.0	25.5	-1.5	-1.5
	Others	14.9	15.5	15.7	17.0	17.0	17.5	1.8	0.5
	Total	107.2	106.9	98.4	100.0	100.0	100.0	1.6	0.0
Net sales	Marine Diesel Engine	25.4	25.5	20.4	21.0	21.0	21.0	0.6	0.0
	Press Machine	23.4	24.1	24.4	21.0	21.0	21.0	-3.4	0.0
	Process Equipment	16.0	16.4	13.7	16.0	16.0	16.5	2.8	0.5
	Precision Machinery	23.0	21.8	27.0	26.0	26.0	25.0	-2.0	-1.0
	Others	16.7	15.9	15.1	16.0	16.0	16.5	1.4	0.5
	Total	104.5	103.7	100.6	100.0	100.0	100.0	-0.6	0.0
Operating income	Marine Diesel Engine	-2.6	-0.4	-0.3	-0.5	-0.5	-0.8	-0.5	-0.3
	Press Machine	2.7	2.3	1.0	1.0	1.0	0.8	-0.2	-0.2
	Process Equipment	0.9	0.0	0.3	0.2	0.2	0.7	0.4	0.5
	Precision Machinery	-1.0	0.2	1.5	1.2	1.2	1.2	-0.3	0.0
	Others	-0.8	0.1	0.0	0.1	0.1	0.1	0.1	0.0
	Total	-0.8	2.2	2.5	2.0	2.0	2.0	-0.5	0.0



# Technology for People, the Earth, and the Future

**Hitachi Zosen creates links between mother nature and our future**

**Cautionary Statement**

Forward-looking statements are based on information currently available to Hitachi Zosen Corporation. Therefore those forward-looking statements include unknown risks and uncertainties. Accordingly, you should note that the actual results could differ materially from those forward-looking statements. Risks and uncertainties that could influence the ultimate outcome include, but are not limited to, the economic conditions surrounding Hitachi Zosen Corporation and/or exchange rate fluctuation.



Hitachi Zosen Corporation

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