Report of Consolidated Financial Results

For the Year ended March 31, 2017

May 11, 2017

Name of Company:	Hitachi Zosen Corporation
Code Number:	7004 URL: http://www.hitachizosen.co.jp
Stock Exchange Listing:	Токуо
Representative:	Takashi Tanisho, Chairman & President
Contact Person:	Toshiki Nakamura, General Manager of Accounting Department tel. +81-6-6569-0001

This "Consolidated Financial Results" has been prepared in accordance with accounting principles generally accepted in Japan.

(Figures are rounded down to the nearest million yen.)

1. Business results and financial positions for the fiscal year (April 1, 2016 - March 31, 2017)

(1) Results of operations

(Percentages show rates of increase or decrease from the previous period.)

	Net sales (million yen) (%)		Operating income (million yen) (%)		Ordinary income (million yen) (%)		Profit attributable to shareholders of Hitachi Zosen (million yen) (%)	
Year ended March 31, 2017	399,331	3.2	14,947	-1.1	11,225	-8.5	5,864	0.3
Year ended March 31, 2016	387,043	7.7	15,112	17.9	12,272	62.2	5,848	14.7

	Net income per share (yen)	Net income per share-diluted (yen)	Return on equity (%)	Return on assets (%)	Operating income to net sales (%)
Year ended March 31, 2017	34.79	_	5.1	2.8	3.7
Year ended March 31, 2016	34.96	_	5.2	3.0	3.9

(Note) Equity in net income of nonconsolidated subsidiaries and affiliates:

Yen 748 million (March 31, 2017), Yen -1,269 million (March 31, 2016)

(2) Financial position

	Total assets (million yen)	Net assets (million yen)	Shareholders' equity to total assets (%)	Shareholders' equity per share (yen)
Year ended March 31, 2017	393,474	117,817	29.4	686.38
Year ended March 31, 2016	401,648	120,666	28.4	677.24

(Note) Shareholders' equity: Yen 115,692 million (March 31, 2017), Yen 114,158 million (March 31, 2016)

(3) Cash flows

	From operating activities	From investing activities	From financing activities	Cash and cash equivalents at end of	
	(million yen)	(million yen)	(million yen)	year (million yen)	
Year ended March 31, 2017	17,304	-6,998	-8,417	50,848	
Year ended March 31, 2016	8,147	-3,666	-15,948	49,671	

2. Dividends

	D	ividends per sha	Total amount of	Dividend payout	Dividend to net	
(Record Date)	Interim	Year-end	Annual	dividend payment	ratio (Consolidated)	assets ratio (Consolidated)
(,	(yen)	(yen)	(yen)	(million yen)	(%)	(%)
Year ended March 31, 2016	0.00	12.00	12.00	2,022	34.3	1.8
Year ended March 31, 2017	0.00	12.00	12.00	2,022	34.5	1.8
Year ending March 31, 2018 (Forecast)	0.00	12.00	12.00	_	31.1	_

3. Forecast of consolidated earnings for the fiscal year ending March 31, 2018 (April 1, 2017 - March 31, 2018)

(Percentages	show	rates	of	increase	or	decrease	from	the	previous	period.)	1
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	Net sale	es	Operating income		Ordinary income		Profit attrib	Net income per	
							shareholders of	Hitachi Zosen	share – basic (yen)
	(million yen)	(%)	(million yen)	(%)	(million yen)	(%)	(million yen)	(%)	
Year ending March 31, 2018	360,000	-9.8	12,500	-16.4	10,000	-10.9	6,500	10.8	38.56

4. Notes

(1) Changes in major subsidiaries during the period: Yes (Osmoflo Holdings Pty Ltd)

(2) Changes in accounting policies, changes in accounting estimates and restatements

- (i) Changes in accounting policies as per the revision of accounting standards: Yes
- (ii) Changes in accounting policies other than (i) above: None
- (iii) Changes in accounting estimates: None
- (iv) Restatements: None

(3) Number of shares issued and outstanding (common stock)

(i) Number of shares issued and outstanding (including treasury stock)

- March 31, 2017 170,214,843 shares
- March 31, 2016 170,214,843 shares
- (ii) Number of shares held in treasury
 - March 31, 2017 1,659,814 shares
 - March 31, 2016 1,650,068 shares

(iii) Average number of shares during the period March 31, 2017 168,559,023 shares

March 31, 2016 167,269,965 shares

- (4) This report is out of scope of Financial Audit.
- (5) This Report includes forward-looking statements. These forward-looking statements are based on the current assumptions and beliefs of Hitachi Zosen Corporation in light of the information currently available to it, and involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors may cause Hitachi Zosen Corporation's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements.

5. Financial Results

(1) Analysis of consolidated operating results

① Overview of consolidated operating results in this fiscal year

We aimed to evolve into a highly profitable enterprise that enjoys public recognition under the "Hitz Vision II" medium-term management plan, which started from fiscal year 2014. From the perspective of innovation in businesses operation and management, we have constructed optimal business strategies, as well as concentrated management resources to achieve results in our priority fields of "environment/green energy" and "social infrastructure, and disaster prevention". In particular, with the aims of strengthening profitability and expanding the scale of operations, we have made efforts for key measures such as promoting overseas local businesses, expanding stable business, accelerating profitability of new products and business.

In the fiscal year ended March 31, 2017, Order intake decreased 8.4% to Yen 398.9 billion reflecting the decrease of large-sized orders in Environmental Systems & Industrial Plants. Net sales grew 3.2% to Yen 399.3 billion from the previous fiscal year with the progress of large contracts in Environmental Systems & Industrial Plants.

Operating income declined 1.1% to Yen 14.9 billion from the last fiscal year due to the decline of profitability in Environmental Systems & Industrial Plants. Ordinary income also decreased 8.5% to Yen 11.2 billion. Profit attributable to shareholders of Hitachi Zosen increased 0.3% to Yen 5.8 billion from the last fiscal year mainly due to Gain on sale of property, despite Loss on overseas business.

Business results by segments are as follows.

Environmental Systems & Industrial Plants:

Net sales increased 5.4% to Yen 254.6 billion from the previous fiscal year with the construction progress on overseas large-sized Desalination plant. Operating income slackened 23.6% to Yen 11.3 billion compared with the last fiscal year due to the completion of high-profitability plants in the last fiscal year.

Machinery:

Net sales decreased 0.8% to Yen 103.7 billion as the number of new sizable orders decreased from the previous fiscal year. Although Operating loss of Yen 0.8 billion was realized in the previous fiscal year, Operating income of Yen 2.2 billion was recorded in this fiscal year reflecting on-going business reform effort.

Infrastructure:

Net sales decreased 5.2% to Yen 29.2 billion with decrease of large-sized constructions from the last fiscal year. However, Operating income expanded 150% to 1.0 billion compared with the last fiscal year due to the improving profitability per construction.

Other Businesses:

Although Net sales increased 16.8% to Yen 11.8 billion, Operating income decreased 42.9% to 0.4 billion from the last fiscal year.

② Forecast of consolidated earnings of the next fiscal year

Concerning the forecast of consolidated sales and earnings for the next fiscal year, Order intake is projected at Yen 400.0 billion. Net sales is expected to decline to Yen 360.0 billion with decrease in large-sized projects of Environmental Systems & Industrial Plants. As to the profitability, Operating income is projected at Yen 12.5 billion mainly due to the decrease in sales of Environmental Systems & Industrial Plants. Ordinary income and Profit attributable to shareholders of Hitachi Zosen are estimated at Yen 10.0 billion and Yen 6.5 billion respectively.

(2) Analysis of consolidated financial position

① Assets, Liabilities and Net assets

Total assets decreased by Yen 8.2 billion to Yen 393.4 billion from the previous fiscal year end mainly due to the large collection of Trade notes and accounts receivable. Total liabilities decreased by Yen 5.4 billion to Yen 275.6 billion from the previous fiscal year end because of the decrease in Advances received. Net assets decreased by Yen 2.8 billion to Yen 117.8 billion from the previous fiscal year end with decrease of Capital surplus and Non-controlling interests.

2 Cash flow

Cash flows from operating activities were cash inflow of Yen 17.3 billion after booking Net profit.

Cash flows from investing activities were cash outflow of Yen 7.0 billion due to capital investments.

Cash flows from financing activities were cash outflow of Yen 8.4 billion mainly due to acquiring all shares of Hitachi Zosen Fukui Corporation.

On an overall basis, Cash and cash equivalents at the end of fiscal year increased by Yen 1.2 billion to Yen 50.8 billion.

6. Policy for selecting an Accounting Standard

As the accounting principles generally accepted in Japan ("Japanese GAAP") are in the process of converging with the International Financial Reporting Standards ("IFRS"), we have decided to continue to adopt the Japanese GAAP. On proceeding to survey the impact on management and financial matters and to monitor the environment surrounding

Hitachi Zosen Group, we will consider the application of IFRS and the timing of the application.

7. Consolidated Balance Sheets

	As of March 31, 2016	As of March 31, 2017
Assets		
Current assets		
Cash and deposits	51,584	52,28
Notes and accounts receivable - trade	139,276	134,188
Marketable Securities	10	-
Merchandise and finished goods	2,152	1,84
Work in process	23,914	21,94
Raw materials and supplies	4,912	4,85
Deferred tax assets	5,872	6,09
Other	17,547	13,32
Allowance for doubtful accounts	∆3,410	∆3,81
Total current assets	241,859	230,72
Non-current assets		
Property, plant and equipment		
Buildings and structures	80,369	81,10
Accumulated depreciation	∆48,886	∆50,11
Buildings and structures, net	31,482	30,98
Machinery, equipment and vehicles	89,728	93,95
Accumulated depreciation	△67,366	∆70,73
Machinery, equipment and vehicles, net	22,362	23,21
Tools, furniture and fixtures	15,704	16,42
Accumulated depreciation	∆13,497	∆14,14
Tools, furniture and fixtures, net	2,207	2,27
Land	61,315	57,86
Leased assets	1,627	1,30
Accumulated depreciation	△616	∆27
Leased assets, net	1,010	1,02
Construction in progress	1,428	3,54
Total property, plant and equipment	119,806	118,91
Intangible assets	110,000	110,01
Goodwill	3,073	4,65
Other intangible assets	4,643	4,58
Total intangible assets	7,716	9,23
Investments and other assets	1,110	0,20
Investments in securities	24,125	24,64
Long-term loans receivable	37	24,04
Net defined benefit asset	758	1,35
Deferred tax assets	3,095	2,90
Other investments and other assets	5,217	6,32
Allowance for doubtful accounts	∆990	∆67
Total investments and other assets	32,243	34,58
Total non-current assets	159,766	162,73
Deferred assets	139,700	102,75
Bond issuance cost	23	
Total deferred assets	23	
		200.47
Total assets	401,648	393,47

		(Millions of yen)
	As of March 31, 2016	As of March 31, 2017
Liabilities		
Current liabilities		
Notes and accounts payable - trade	42,796	40,480
Electronically recorded obligations -	10 754	00.050
operating	19,751	20,956
Short-term loans payable	28,655	45,116
Current portion of bonds	_	10,000
Accrued expenses	51,959	49,150
Accrued income taxes	2,848	2,526
Advances received	18,728	10,686
Provision for construction warranties	4,901	4,897
Provision for loss on construction contracts	5,498	3,249
Other current liabilities	8,912	14,672
Total current liabilities	184,053	201,736
Non-current liabilities		
Bonds payable	10,000	_
Long-term loans payable	65,405	52,318
Deferred tax liabilities	789	917
Net defined benefit liability	17,699	17,168
Provision for directors' retirement benefits	401	412
Asset retirement obligations	966	1,041
Other	1,665	2,062
Total non-current liabilities	96,928	73,920
Total liabilities	280,982	275,656
Net assets	200,982	273,030
Shareholders' equity		
Capital stock	45,442	45,442
Capital stock	12,230	8,893
Retained earnings	57,329	61,285
Treasury shares	∆1,007	∆1,013
	113,995	
Total shareholders' equity	113,995	114,607
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	488	479
Deferred gains or losses on hedges	∆96	∆365
Revaluation reserve for land	∆49	∆7
Foreign currency translation adjustment	3,135	2,231
Remeasurements of defined benefit plans	∆3,314	∆1,252
Total accumulated other comprehensive income	163	1,084
Non-controlling interests	6,507	2,125
Total net assets	120,666	117,817
Total liabilities and net assets	401,648	393,474
	401,040	393,474

8. Consolidated Statements of Income

		(Millions of yer
	Fiscal year ended March 31, 2016	Fiscal year ended March 31, 2017
Net sales	387,043	399,33
Cost of sales	322,765	334,32
Gross profit	64,278	65,00
Selling, general and administrative expenses	49,165	50,05
Operating income	15,112	14,94
Non-operating income		
Interest income	92	6
Dividend income	299	19
Equity in net income of nonconsolidated subsidiaries and affiliates	-	74
Other	1,868	83
Total non-operating income	2,261	1,84
Non-operating expenses		
Interest expenses	991	79
Equity in net loss of nonconsolidated subsidiaries and affiliates	1,269	-
Liquidated damage	479	2,49
Other	2,360	2,27
Total non-operating expenses	5,101	5,56
Ordinary income	12,272	11,22
Extraordinary income		
Gain on sales of fixed assets	—	1,42
Total extraordinary income	—	1,42
Extraordinary losses		
Loss on overseas business	-	2,96
Impairment loss	1,786	
Provision for loss on guarantees	1,405	-
Total extraordinary losses	3,191	2,96
Profit before income taxes	9,080	9,68
Income taxes - current	3,477	3,38
Income taxes - deferred	∆1,297	∆5
Total income taxes	2,180	3,33
Profit _	6,900	6,35
Profit attributable to non-controlling interests	1,051	49
Profit attributable to shareholders of Hitachi Zosen	5,848	5,86

9. Consolidated Statements of Comprehensive income

		(Millions of yen)
	Fiscal year ended March 31, 2016	Fiscal year ended March 31, 2017
Profit	6,900	6,356
Other comprehensive income		
Valuation difference on available-for-sale securities	∆255	∆95
Deferred gains or losses on hedges	763	∆399
Foreign currency translation adjustment	∆537	∆916
Remeasurements of defined benefit plans, net of tax	∆60	2,132
Share of other comprehensive income of entities accounted for using equity method	∆703	∆32
Total other comprehensive income	∆793	688
Comprehensive income	6,107	7,045
Comprehensive income attributable to		
Shareholders of Hitachi Zosen	5,004	6,794
Non-controlling interests	1,102	250

10. Consolidated Statements of Changes in Net Assets

For the year ended March 31, 2016

					(Millions of yen)		
	Shareholders' equity						
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of current period	45,442	9,575	53,088	∆410	107,696		
Changes of items during the period							
Cash dividends			∆1,670		∆1,670		
Increase by share exchanges		1,530		396	1,927		
Profit attributable to shareholders of Hitachi Zosen			5,848		5,848		
Disposal of treasury shares		0		0	0		
Purchase of treasury shares				∆994	∆9 94		
Change in ownership interest of parent due to transactions with non- controlling interests		1,124			1,124		
Reversal of revaluation reserve for land			62		62		
Net changes of items other than shareholders' equity							
Total changes of items during the period	—	2,655	4,240	∆597	6,298		
Balance at end of current period	45,442	12,230	57,329	∆1,007	113,995		

		Accumulated other comprehensive income						
	Valuation differenc e on available -for-sale securitie s	Deferred gains or losses on hedges	Revaluati on reserve for land	Foreign currency translatio n adjustme nt	Remeasur ements of defined benefit plans	Total accumul ated other compreh ensive income	Non- controlling interests	Total net assets
Balance at beginning of current period	852	∆844	∆4	4,266	∆3,200	1,069	8,764	117,530
Changes of items during the period								
Cash dividends								∆1,670
Increase by share exchanges								1,927
Profit attributable to shareholders of Hitachi Zosen								5,848
Disposal of treasury shares								0
Purchase of treasury shares								∆994
Change in ownership interest of parent due to transactions with non- controlling interests								1,124
Reversal of revaluation reserve for land			∆45			∆45		16
Net changes of items other than shareholders' equity	∆363	748	_	∆1,130	∆114	∆860	∆2,256	∆3,117
Total changes of items during the period	∆363	748	∆45	∆1,130	∆114	∆906	∆2,256	3,135
Balance at end of current period	488	∆96	∆49	3,135	∆3,314	163	6,507	120,666

For the year ended March 31, 2017

i or the year ended maren	- , -				(Millions of yen)		
	Shareholders' equity						
-	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of current period	45,442	12,230	57,329	∆1,007	113,995		
Changes of items during the period							
Cash dividends			∆2,022		∆2,022		
Profit attributable to shareholders of Hitachi Zosen			5,864		5,864		
Disposal of treasury shares		۵۵		0	0		
Purchase of treasury shares				∆5	∆5		
Change of scope of equity method			155		155		
Change in ownership interest of parent due to transactions with non- controlling interests		∆3,337			∆3,337		
Reversal of revaluation reserve for land			∆42		∆42		
Net changes of items other than shareholders' equity							
Total changes of items during the period	-	∆3,337	3,956	∆5	612		
Balance at end of current period	45,442	8,893	61,285	∆1,013	114,607		

Accumulated other comprehensive income								
	Valuation differenc e on available -for-sale securitie s	Deferred gains or losses on hedges	Revaluati on reserve for land	Foreign currency translatio n adjustme nt	Remeasur ements of defined benefit plans	Total accumul ated other compreh ensive income	Non- controllin g interests	Total net assets
Balance at beginning of current period	488	∆96	∆49	3,135	∆3,314	163	6,507	120,666
Changes of items during the period								
Cash dividends								∆2,022
Profit attributable to shareholders of Hitachi Zosen								5,864
Disposal of treasury shares								0
Purchase of treasury shares								∆5
Change of scope of equity method								155
Change in ownership interest of parent due to transactions with non- controlling interests								∆3,337
Reversal of revaluation reserve for land			42			42		
Net changes of items other than shareholders' equity	∆9	∆269	_	∆904	2,062	879	∆4,382	∆3,503
Total changes of items during the period	∆9	∆269	42	∆904	2,062	921	∆4,382	∆2,848
Balance at end of current period	479	∆365	∆7	2,231	∆1,252	1,084	2,125	117,817

(Millions of yen)

11. Consolidated Statements of Cash Flows

Fiscal year ended Fiscal year ended March 31, 2016 March 31, 2017 Cash flows from operating activities 9,080 9,689 Profit before income taxes Depreciation 8,428 8,536 Impairment loss 1,786 Amortization of goodwill 816 425 Increase (decrease) in allowance for doubtful 25 1,668 accounts Increase (decrease) in net defined benefit 1,504 1,595 liability Increase (decrease) in provision for loss on ∆70 △2,248 construction contracts Interest and dividend income ∆392 ∆261 Interest expenses 991 795 Foreign exchange losses (gains) 532 ∆313 Share of (profit) loss of entities accounted for ∆748 1,269 using equity method ∆1,425 Loss (gain) on sales of non-current assets Decrease (increase) in notes and accounts △2,756 5,301 receivable - trade Decrease (increase) in inventories ∆4,860 2,345 Decrease (increase) in other current assets ∆8,043 4,402 Increase (decrease) in notes and accounts ∆1,473 3,679 payable - trade Increase (decrease) in accrued expenses ∆5,808 ∆2,330 Increase (decrease) in advances received 3,801 ∆7,711 Increase (decrease) in other current liabilities ∆1.062 4,390 Other, net ∆305 ∆449 Subtotal 10,349 20,454 Interest and dividend income received 404 292 Interest expenses paid ∆950 ∆753 Income taxes paid ∆1,655 ∆2,689 Net cash provided by (used in) operating 8,147 17,304 activities Cash flows from investing activities Payments into time deposits △2,204 △2,042 Proceeds from withdrawal of time deposits 1,846 2,311 ∆8,042 Purchase of property, plant and equipment ∆8,249 Proceeds from sales of property, plant and 5,671 5,456 equipment Purchase of intangible assets ∆770 ∆973 Purchase of investment securities △270 ∆678 Payments for investments in capital of ∆494 ∆175 subsidiaries and associates Purchase of shares of subsidiaries resulting in ∆3,824 change in scope of consolidation 806 971 Other, net Net cash provided by (used in) investing ∆3,666 ∆6,998 activities

		(Millions of yen)
	Fiscal year ended March 31, 2016	Fiscal year ended March 31, 2017
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	945	24,051
Proceeds from long-term loans payable	19,713	1,700
Repayments of long-term loans payable	∆24,786	∆22,536
Redemption of bonds	∆10,000	—
Cash dividends paid	∆1,670	∆2,022
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	∆106	∆9,577
Other, net	∆42	∆31
Net cash provided by (used in) financing activities	∆15,948	∆8,417
Effect of exchange rate change on cash and cash equivalents	196	∆711
Net increase (decrease) in cash and cash equivalents	△11,269	1,176
Cash and cash equivalents at beginning of period	60,769	49,671
Cash and cash equivalents of newly consolidated subsidiaries, at beginning of year	171	-
Cash and cash equivalents at end of period	49,671	50,848

12. Supplementary Information

(1) Consolidated Information by segments

1) Statements of Operations		-			(Uni	t: billion yen)
	Fiscal year ended March 31, 2016		Fiscal year ended March 31, 2017		Difference	
	Net sales	Operating income	Net sales	Operating income	Net sales	Operating income
Environmental Systems & Industrial Plants	241.6	14.8	254.6	11.3	13.0	-3.5
Machinery	104.5	-0.8	103.7	2.2	-0.8	3.0
Infrastructure	30.8	0.4	29.2	1.0	-1.6	0.6
Other Businesses	10.1	0.7	11.8	0.4	1.7	-0.3
Total	387.0	15.1	399.3	14.9	12.3	-0.2

2) Order Intake

(Unit: billion yen)

Business Segment	Fiscal year ended March 31, 2016	Fiscal year ended March 31, 2017	Difference
Environmental Systems & Industrial Plants	283.7	240.6	-43.1
Machinery	107.2	106.9	-0.3
Infrastructure	34.5	33.2	-1.3
Other Businesses	10.0	18.2	8.2
Total	435.4	398.9	-36.5

3) Order Backlog

(Unit: billion yen)

(0.						
Business Segment	March 31, 2016	March 31, 2017	Difference			
Environmental Systems & Industrial Plants	474.3	460.9	-13.4			
Machinery	89.3	92.5	3.2			
Infrastructure	31.3	35.3	4.0			
Other Businesses	0.1	6.5	6.4			
Total	595.0	595.2	0.2			

	As of March 31, 2016	As of March 31, 2017	Difference		
Cash and time deposits	51.6	52.3	0.7		
Trade notes and accounts receivable	139.2	134.2	-5.0		
Inventories	31.0	28.6	-2.4		
Tangible & intangible fixed assets	127.5	128.1	0.6		
Others	52.3	50.2	-2.1		
Total Assets	401.6	393.4	-8.2		
Notes and accounts payable	62.6	61.4	-1.2		
Interest bearing debt	105.1	109.2	4.1		
Others	113.3	105.0	-8.3		
Total Liabilities	281.0	275.6	-5.4		
Shareholders' equity	114.0	114.6	0.6		
Accumulated other comprehensive income	0.1	1.1	1.0		
Non-controlling interests	6.5	2.1	-4.4		
Total Net Assets	120.6	117.8	-2.8		
Total Liabilities and Net Assets	401.6	393.4	-8.2		

4) Consolidated Balance Sheet

(Unit: billion yen)

5) Consolidated Statements of Cash Flows

(Unit: billion yen)

	Fiscal year ended	Fiscal year ended	Difference		
	March 31, 2016	March 31, 2017	Difference		
Cash flows from operating activities	8.1	17.3	9.2		
Cash flows from investing activities	-3.7	-7.0	-3.3		
Cash flows from financing activities	-15.9	-8.4	7.5		
Foreign exchange translation	0.2	-0.7	-0.9		
Increase/decrease in cash & cash equivalents	-11.3	1.2	12.5		
Cash & cash equivalents at beginning of year	60.7	49.6	-11.1		
Other increase/decrease	0.2	-	-0.2		
Cash & cash equivalents at end of year	49.6	50.8	1.2		

(2) Forecast of Consolidated Information by segments for fiscal year ending March 31, 2018

1) Sta	1) Statements of Operations (Unit: billion yen)							
		Fiscal year ended March 31, 2017		•	ar ending 31, 2018	Difference		
		Net sales	Operating income	Net sales	Operating income	Net sales	Operating income	
0	Environmental Systems & Industrial Plants	254.6	11.3	215.0	8.5	-39.6	-2.8	
Net	Machinery	103.7	2.2	100.0	2.5	-3.7	0.3	
sales ting in	Infrastructure	29.2	1.0	30.0	1.0	0.8	0.0	
Net sales & Operating income	Other Businesses	11.8	0.4	15.0	0.5	3.2	0.1	
	Total	399.3	14.9	360.0	12.5	-39.3	-2.4	
	Ordinary Income		11.2		10.0		-1.2	
	Profit attributable to cholders of Hitachi Zosen		5.8		6.5		0.7	

1) Statements of Operations

(Unit: billion yen)

Business Segment	Fiscal year ended March 31, 2017	Fiscal year ending March 31, 2018	Difference
Environmental Systems & Industrial Plants	240.6	255.0	14.4
Machinery	106.9	100.0	-6.9
Infrastructure	33.2	35.0	1.8
Other Businesses	18.2	10.0	-8.2
Total	398.9	400.0	1.1

2) Order Intake

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